

**NEW YORK CITY WORKFORCE INVESTMENT BOARD
WORKFORCE POLICY COMMITTEE**

Meeting of November 13, 2008

At the New York City Department of Small Business Services
110 William Street, 7th Floor
New York, NY 10038

MINUTES

Committee Members Present:

William Abramson	Charles Callahan	Joseph McDermott
Robert Battista	Rocco Damato	John Mogulescu
Richard Boyle	Marc Leff	Rose Rodriguez

Also Present:

Deborah Buyer	Lea Kilraine	Suzanne Towns
Chris Cesarani	Mary Kelly	Matt White
Katy Gaul	David Margalit	David Zipper
Shanna Gumaer	Stephanie Martinez	
Ash Jaynes	Melinda Mulawka	
Angie Kamath	Deldreana Peterkin	

Rocco Damato, Committee Chair, called the meeting to order.

Approval of Minutes and Supportive Services Policy

The minutes of the May 22, 2008 and August 14, 2008 meetings of the Workforce Policy Committee were approved. The Workforce Policy Committee also approved a Supportive Services Policy Resolution, presented at the August 14, 2008 meeting.

Training Funds Presentation and Resolution

Rocco Damato welcomed the Committee and provided members with an overview of the meeting agenda.

To present the first agenda item, Mr. Damato introduced Mr. David Zipper, Executive Director of NYC Business Solutions Training. Mr. Zipper oversees the NYC Training Funds program which provides funds to employers to upgrade the skills of their new or incumbent workers. Mr. Zipper walked the Committee through a resolution which provided changes to the Training Funds program, allowing the Department of Small Business Services (SBS) to ensure that the money being spent on this program is used to train the entry-level workers that the program was designed to support and also ensure that the program is more appealing to business that would like to train their entry-level workers but were previously prevented from doing so.

Based on his presentation, the Committee approved the presented resolution allowing these changes to the Training Funds program.

ITG Tiered Pricing Resolution

To present the second agenda item, Mr. Damato introduced Katy Gaul, Assistant Commissioner for Workforce1 Training and Advancement. Ms. Gaul oversees the training program at SBS including the issuance of Individual Training Grants (ITGs). Ms. Gaul presented a resolution to change the way SBS prices ITGs to a Tiered Pricing system; a process of three different prices

based on outcomes for occupational skills training courses that accept ITGs. This innovative tiered pricing structure equates the voucher price with value for the jobseeker. The rating system used to determine the price is tied to four outcomes: greater job opportunities, increased earnings, overcoming educational limitations, and overcoming technical skills deficits based on New York State Department of Labor data. The prices of \$1300, \$2200, and \$3800 for the tiers are based on the cost to place one jobseeker after training and the amount that the City has to invest in each outcome. Together these criteria take into account an occupation's barriers to entry.

Based on his presentation, the Committee approved the presented resolution allowing these changes to the ITG program.

Operator Consortium Update

Suzanne Towns, Executive Director for Strategic Partnerships at SBS, presented an update on Operator Consortium (OC) activities. Ms. Towns detailed current OC initiatives related to the goals, progress and associated deliverables with Functional Alignment. Ms. Towns also noted changes to the OC, with Rose Rodriguez and Mary Kelly as the new representatives for the New York State Department of Labor and Shanna Gumaer as the new representation from SBS.

Conclusion

Following the business described above, the meeting was adjourned.