



Retail Store Managers

What do they do?

- Provide customer service and direct and supervise employees.
- Monitor sales activities, inventory stock, and instruct staff.
- Hire, train, and evaluate personnel.

What qualifications do they need?

Typically, retail store managers need previous retail-related skills, knowledge, and experience in addition to a high school diploma or its equivalent.



Wages and Job Growth

	NYC JOBS IN 2008	EXPECTED GROWTH TO 2018	AVERAGE OPENINGS PER YEAR
Retail Store Manager	26,930	1%	600
All NYC Occupations	3,586,410	1%	238

	ENTRY LEVEL	MID-LEVEL	EXPERIENCED
Hourly Wage	\$14.09	\$20.20	\$28.19
Annual FT Equivalent	\$29,307	\$42,016	\$58,635

SOURCE | NYCLMIS analysis of New York State Department of Labor, Occupation Employment Statistics.

■ Better than average
 ■ About average
 ■ Worse than average

Where would I go to get training?

Certified training providers in New York City include Career Quest, Ltd and others. **For more information, see www.nyc.gov/trainingguide.**

What kinds of companies do they work for?

Large and small retail stores including clothing, grocery, hardware, and pharmacies.

Who are some of the largest employers in New York City?

- **Bronx.** Home Depot, ABC Carpet & Home Inc, Miron & Sons Linen Corp, Pathmark Pharmacy, Best Buy, C-Town
- **Brooklyn.** Home Depot, Shop Rite Supermarket, Super Stop & Shop, Pathmark, Premier Ford Inc, Bay Ridge Nissan
- **Manhattan.** B & H Photo-Video Imaging, Estee Lauder Co Inc, International Electronics Zone, Avon Products North America
- **Queens.** A & Z Lumber & Panel Center, J & R Music World, TVR Communications, Major World Chevy, Empire Merchants
- **Staten Island.** S G Hylan Motors Corp, Waldbaum's, Home Depot, Key Food Supermarket, Honda of Staten Is Pre Owned

SOURCE | New York State Department of Labor.

What job titles might employers use in help-wanted ads?

Store Manager, Assistant Manager, Department Manager, Shift Manager, Assistant Store Manager.